















9TH ANNUAL CREATE CAMPAIGN FORUM SATURDAY, JULY 22, 2023 WSU WOOLSEY HALL

### PROGRAM AGENDA E DA

8:30 AM-9 AM CHECK-IN // VENDOR VISITATION // HEADSHOT CLINIC//

NETWORKING // BREAKFAST

FIDELITY BALLROOM 104

9 AM-9:15 AM WELCOME, CALL TO PURPOSE

9:15 AM - 9:35 AM KEYNOTE SPEAKER VANESSA BRAXTON, BLACK MOMMA VODKA

CERTIFIED FOR BUSINESS: THE BLACK MOMMA VODKA STORY

9:35 AM -9:45 AM 9:45 AM-9:50 AM 9:50 AM-10:30 AM AGENDA OVERVIEW
CERTIFIED FOR BUSINESS PANELIST INTRODUCTION
PANEL: CERTIFIED FOR BUSINESS

 RHONDA HARRIS - KANSAS DEPARTMENT OF COMMERCE OFFICE OF MINORITY & WOMEN BUSINESS DEVELOPMENT

CHRIS HAISLETT - CITY OF WICHITA

• FACILITATOR: TI'JUANA HARDWELL, MAMARAZZI

**COMMUNICATIONS** 

10:30 AM-10:45 AM

TRANSITION// VENDOR VISITATION

10:45 AM-11:25 AM

**WORKSHOP ROTATION 1 SESSIONS** (PLEASE SELECT ONE)

**OPTION 1:** ROOM 134

FROM IDEAS TO ACTION: BUILDING A STRONG BUSINESS PLAN BRANDY WILLETT, WSU KANSAS SMALL BUSINESS DEVELOPMENT

**CENTER** 

**OPTION 2: ROOM 135** 

**BUSINESS CERTIFIED: HOW TO PREPARE A CAPABILITIES STATEMENT** 

**SCOTT KNAPP, KANSAS APEX ACCELERATOR** 

**OPTION 3:** AUDITORIUM

SECURING THE BAG WITH WEALTH-BUILDING KNOWLEDGE

MARGARET DECHANT, 6 MERIDIAN

11:25 AM-11:40 AM

TRANSITION// VENDOR VISITATION

11:40 AM-12:20 PM

**WORKSHOP ROTATION 2 SESSIONS (PLEASE SELECT ONE)** 

**OPTION 1: AUDITORIUM** 

LET'S TALK TECH: HOW BUSINESSES CAN MAXIMIZE TECHNOLOGY

**JOSH ENLOW, PROTECH** 

**OPTION 2: ROOM 135** 

**NEW MARKETS - SELLING OUTSIDE OF WICHITA** 

**LAURA LOMBARD, KANSAS GLOBAL** 

**OPTION 3: MARKETING 101: DEVELOPING A MARKETING PLAN** 

**BRIDGETTE WEST-WILLIAMS, BASELINE CREATIVE** 

## PROGRAM AGENDA

12:20 PM-12:45 PM **LUNCH SERVICE// BALLROOM 104 + VENDOR VISITATION** 

12:45 PM-1:15 PM FIRESIDE CHAT AUDITORIUM

HOW TO BUILD A CRAZY-LOYAL FOLLOWING

CHRIS JACKSON, JACKSTACKS.EATS WIN CRABTREE, DJ 4THEWIN SAMANTHA LUCCIARINI, BE LOCAL

**TRANSITION** 1:10 PM-1:20 PM

1:20 PM-1:50 PM **INTERACTIVE PANEL: AUDITORIUM** 

ENTREPRENEUR TO EMPLOYER

CASSANDRA BRYAN, CASSANDRA BRYAN DESIGN
STEPHEN REED, ELITE ELECTRIC
SHAKEENA CHAMBERS, BAILEY'S LEARNING ACADEMY
JAMES CHAMBERS, MIRACLE HOMES
GARRISON MATTHEWS, MARTIN PRINGLE

1:50 PM-2 PM **BREAK** 

2 PM-2:30 PM SPARK INFORMATION SESSION

ALEJO CABRAL AND SANA CHRISTMANN, CREATE CAMPAIGN

2:30 PM-3 PM **CLOSING, PRIZE GIVEAWAYS** 









SHAKEENA CHAMBERS LAURA LOMBARD OWNER & DIRECTOR, PRESIDENT & CEO, BAILEY'S LEARNING ACADEMY KANSAS GLOBAL TRADE SERVICES



















STEPHEN REED CHRISTOPHER JACKSON





















# CERTIFIED FOR BUSINESS BLACK MOMMA YODKA







### **VANESSA BRAXTON**

Vanessa Braxton, CEO/President of Black Momma Vodka and Brands. Ms. Braxton is one of the first and only African-American Women in the United States who 100 percent owns her own distillery, manufacturing facility and 15-acre farm grow house. She has earned numerous proclamations and accolades as a Master Distiller and Master Blender and, in 2020, earned national press for taking steps to have her company listed on the New York Stock Exchange.

Braxton, who is a devoted wife and mother, was born and raised in Brooklyn, NY. She comes from a background in Corporate and Government Industry and has managed Construction and Engineering contracts worth more than \$350 million dollars for the NY State government prior to her retirement from Engineering and Construction. Now, she's building an entrepreneurial empire not only with her own brands of vodka, teas and coffee, but she's also building others' including the famous Ron Isley of the Isley Brothers whose brandy, Contagious, was released through her company.

For more information, please visit: www.blackmommavodka.com



### Our Board of Virectors



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**Zach Wiggins** Secretary **Attorney** Martin Pringle



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Michele Valadez Director **Program Manager** Evergy



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**Dioane Gates KLC Teaching Team** Kansas Leadership Center

With additional leadership support from: Aaron Bastian, Dell Gines, Angie Franklin, Shawn Bauman, Dave Seiler, Darrius Wright, Steve Radley and Coleen Jennison





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Iesha Henderson **Graphic Designer** 



Sana Christmann **Spark Program Associate** 



Erika Asbjornson **Create Campaign** 2023 Summer Intern



Ti'Juana Hardwell Latasha Eley Kelly, PhD Spark Lead Instructor Spark Teaching Mamarazzi Team Communications, LLC The Millennial Black Professor, LLC



Alma Hernandez Spark en Espanol Teaching Team



Claudia Amaro Spark Teaching Team AB&C Bilingual Resources, LLC







A 12-WEEK COURSE TO UNLOCK A NEW LEVEL OF BUSINESS SUCCESS

ATTEND AN INFO SESSION & APPLY!

FOR MORE INFORMATION, VISIT: WWW.CREATECAMPAIGNKS.COM/SPARK





**KEEP CONNECTING** 

#### **APEX ACCELERATORS**

The APEX Accelerators program, formerly known as Procurement Technical Assistance Program (PTAP), under management of the Department of Defense (DoD) Office of Small Business Programs (OSBP), plays a critical role in the Department's efforts to identify and helps a wide range of businesses enter and participate in the defense supply-chain. The program provides the education and training to ensure that all businesses become capable of participating in federal, state, and local government contracts.

www.apexaccelerators.us/#/

#### **BASELINE CREATIVE**

Connection. Conversation. Collaboration. Creative and strategy designed to get results. We are a close knit team of creatives and developers. If you dream it, we can build it.

www.baselinecreative.com/

#### **INTRUST BANK**

We believe that local businesses are the heart of our community, and are privileged to have supported countless small businesses on their path to lasting success. We're here to assist you with personalized service and an expansive set of banking solutions and tools, tailored to your needs and designed to grow along with your business.

intrustbank.com

#### KANSAS NONPROFIT CHAMBER OF SERVICE

The Kansas Nonprofit Chamber serves as a catalyst for individuals and organizations to engage in creating and implementing solutions for the biggest challenges faced by communities across Kansas. By supporting their efforts we contribute to the growth of resources and services that elevate quality of life.

ksnonprofitchamber.org/

#### **MIDAMERICAN CREDIT UNION**

Our mission at Mid American Credit Union is to be the best choice for quality financial services, above and beyond all other alternatives. Mid American is dedicated to bringing a full range of convenient and economically priced services to its membership nationwide.

midamerican.coop

#### **NETWORK KANSAS**

NetWork Kansas' mission is to promote an entrepreneurial environment by providing a central portal that connects entrepreneurs and small business owners with the right resources-expertise, education and economic resources- when they are needed the most.

networkkansas.com

#### **NXTUS**

NXTUS is a catalyst for the Wichita startup ecosystem. We help entrepreneurs build companies of significance through various (often free) programs connecting them to capital, community and customers.

nxtus.io

#### **SCORE**

Free mentors for entrepreneurs.

Wichita.score.org

#### THE COMMUNITY VOICE

A local African-American print and digital news and information source that educates, connects and empowers our readers to make positive change.

communityvoiceks.com

#### **WSU CENTER FOR ENTREPRENEURSHIP**

The Center for Entrepreneurship supports the startup community from pre-seed to early-stage development. Whether you have an idea, a prototype, or your business is already started - we can help you go further. **www.wichita.edu/academics/innovation\_and\_new\_ventures/cfe/index.php** 

#### WSU KANSAS SMALL BUSINESS DEVELOPMENT CENTER

The Kansas Small Business Development Center at Wichita State University will help you start, operate, and grow your business. We offer no-cost advising services and dozens of free webinars to current and prospective business owners. We will help you with marketing, market research, obtaining funding, business plans, human resources issues, cash flow, and other aspects of your business.

wichita.edu/ksbdc

